



New cooperation between AIR Avionics and XO Avionics

Sandhausen, Germany, 14th of November 2014: AIR Avionics and XO Avionics announced today that they have entered into an agreement for the exclusive distribution of AIR Avionics innovative lineup of products in Norway. Additionally XO Avionics will play a key role in support and sales for AIR Avionics products in Sweden and Denmark.

“We are impressed with XO Avionics’ vision as a company and their capabilities to market and support our products in the scandinavian market. Ole Baartvedt is a true professional and just as passionate about user-support as we are. I see a strategic fit in line with our mutual objectives of delivering pilots with best possible service for our products” says Marc Förderer of AIR Avionics.

A goal of this new cooperation is to accelerate order processing and to simplify complex customs processes for norwegian customers. Pilots in Norway will be able to easily order online in AIR Store and get all ordered parts delivered directly to their door with customs declarations and import processing already managed by the team at XO avionics.

XO Avionics was founded in 2007 by Mr. Ole Baartvedt, after having delivered avionics services on a hobby basis for many years. XO Avionics are today the best known supplier in the norwegian glider market supplying avionics instruments and aircraft electronics. Over the last years XO has expanded into the ultralight and microlight markets. XO delivers state of the art solutions within avionics, aircraft power management and aircraft maintenance.

XO Avionics is supporting customers at a high level of service in combination with comprehensive technological know-how. Ole Baartvedt has a background in electronics engineering and holds the highest level of license as Sailplane Engineer and CAMO ARS. In addition he is an active and dedicated glider pilot & instructor in the scandinavian gliding community.

AIR Avionics is an EASA certified (DE.21G.0173 and DE:145.0447 Garrecht Avionik GmbH) producer of high tech avionics products - made in Germany. AIR Avionics successfully produces product families in the area of traffic avoidance, Mode-S/ADS-B transponders, flight-information and variometer systems.

Products are sold directly by AIR Avionics and through a worldwide dealer network. In addition the portfolio contains OEM solutions, special use systems for military applications like UAVs and consumer smartphone applications as well as web-based data projects.



AIR Avionics is a joint brand of Butterfly Avionics GmbH and Garrecht Avionik GmbH

More information is available online at www.air-avionics.com. High resolution images are available on request.

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